

CAREER PATHS IN R&D IN PHARMA INDUSTRY

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The Medical Science Liaison (MSL) or RML is a specific role within the pharmaceutical, biotechnology, medical device and other health-care pharma industries. They concentrate on a specific Therapeutic Area and disease state and they work throughout a product's lifecycle, help to ensure that products are utilized effectively, serve as scientific peers and resources within the medical community, and are scientific experts to internal colleagues at companies. The primary purpose of the MSL role is to establish and maintain peer to peer relationships with Key Opinion Leaders (KOL's), at the academic institutions and clinics. Medical Science Liaisons (MSLs) were first established by Upjohn Pharmaceuticals in 1967 as a response to the unmet clinical need for scientifically trained field staff that would be able to build rapport with Key Opinion Leaders (KOLs) in various therapeutic areas of research.